

Board of Trustees

Francisco G. Rendon
Chair

Adela G. Garza
Vice Chair

Trey Mendez, J.D.
Secretary

Robert A. Lozano, M.D., Ph.D.

Reynaldo Garcia, DDS

René Torres

Ramon Champion Hinojosa

TSC President

Lily F. Tercero, Ph.D.

TAKE NOTICE THAT A REGULAR MEETING OF THE
BOARD OF TRUSTEES
OF

TEXAS SOUTHMOST COLLEGE DISTRICT

will be held in the

Gorgas Board Room at The University of Texas and Texas Southmost College,

80 Fort Brown, Brownsville, Texas 78520

commencing at 5:30 p.m. on Thursday, March 21, 2013, to consider

and act on the following Agenda:

Agenda

Posted Monday, March 18, 2013

FILED AND RECORDED
OFFICIAL PUBLIC RECORDS
On: Mar 18, 2013 at 04:25P

1. Call to Order
2. Announcements
3. Public Comment. No presentation will exceed three minutes.
4. Mission Statement
5. Consideration and Approval of Minutes of the Regular Meeting of February 21, 2013
6. Consideration and Approval of Proposal for General Liability, School Professional Legal Liability, Auto and Crime Insurance Protection Plan through the Interlocal Agreement with TASB Risk Management Fund
7. Consideration and Approval of Furniture Purchase for the One Stop Student Services Center at the Arnulfo Oliveira Library through TXMAS Contracts with National Business Furniture, LLC and KI Furniture
8. Report on the Establishment of TSC's One Stop Student Services Center
9. Update on TSC's College Preparatory Studies Division
10. Update on TSC's Hiring Process
11. Update on Letter of Support and Resolution from the Brownsville Chamber of Commerce
12. Report on the San Benito Economic Development Council Recognition Event

Joe G Rivera
County Clerk
By
Hessie Pena, Deputy
Cameron County

13. Executive Session

- a. Consultation with Attorney on Pending or Contemplated Litigation, Section 551.071, Texas Government Code.
- b. Consultation with Attorney on Pending Real Estate Issues, Section 551.072, Texas Government Code. The Real Property discussion may address the purchase, exchange, lease, or value of Real Estate.
- c. Consultation with Attorney on Pending Personnel Issues, Section 551.074, Texas Government Code. The deliberation may include a discussion of the evaluation and employment contract of the President.

14. Action on Executive Session Matters

15. Adjournment and Announcement of Next Meeting Dates

- a. Thursday, April 18, 2013

Texas Southmost College District

Minutes of the Regular Meeting of the Board of Trustees

February 21, 2013

The Board of Trustees of the Texas Southmost College District convened in open session on February 21, 2013, at 5:30 p.m., in the Gorgas Board Room at Texas Southmost College. Board members present were Francisco G. Rendon, Chair; Adela G. Garza, Vice Chair; Trey Mendez, Secretary; René Torres and Dr. Reynaldo García. Also present was Dr. Lily F. Tercero, President of Texas Southmost College. Board members absent were Dr. Robert Lozano and Ramon Hinojosa.

1. Call to Order

The meeting was called to order by Chairman Rendon at 5:32 p.m.

2. Announcements

Chairman Rendon called on Dr. Tercero to make the announcements. Dr. Tercero announced that TSC has received two grants. The first grant is a \$300,000 grant from the Texas Higher Education Coordinating Board for Developmental Education Programs. Funding from this grant will support non-traditional interventions to accelerate student success and achieve college readiness. In addition, the funding from this grant will support more professional development opportunities for developmental education faculty.

Dr. Tercero thanked Dr. Angelica Fuentes, Dr. Laura Villarreal and all the faculty members that assisted in preparing this application.

Dr. Tercero announced the second grant, in the amount of \$50,000, was received from the Southern Education Foundation, a public charity whose mission is to advance equality and excellence in education in the southern states. The Foundation identifies and engages institutions that have a deep interest in enhancing practices that directly improve student success. This funding will

allow TSC to implement many of the significant structural and curricular changes to its developmental education programs under the College's new Division of College Preparatory Studies.

Dr. Tercero thanked Dr. Laura Villarreal, Dr. Angelica Fuentes and all faculty members that assisted with the preparation of this application.

Dr. Tercero announced that two new staff members have been hired. The first is the Director of Financial Aid, Mr. Arnold Trejo. Arnold has over 30 years of experience in student financial aid, enrollment management, recruitment and financial services. Mr. Trejo is a graduate of Texas A & M Kingsville with a degree of Business Administration concentrating in the area of Finance. He also holds a Master's in Educational Administration from the University of Texas-Pan American.

The second position announced was the Director of Educational Technology and Curricular Innovation, Mrs. Angela Wolf. Mrs. Wolf has over 15 years of experience in teaching in the UTB/TSC Applied Business Technology Department. She has taught online, hybrid, and face to face courses full time. Mrs. Wolf also has extensive experience in providing training to numerous businesses throughout the Rio Grande Valley. Mrs. Wolf is a graduate of Fairmont State University in West Virginia with a Bachelor's in Marketing and Business Administration. She also holds a Master's degree in Educational Technology from UTB/TSC. She is currently working on her Doctorate degree in curriculum and instruction specializing in educational technology from UTB/TSC.

Dr. Tercero announced TSC will be establishing the TSC Career and Technical Education Academy in Air Conditioning and Refrigeration Technology. This new program includes a unique collaboration with BISD, which will provide qualified BISD high school students with the opportunity to earn up to 24 SCHs during their junior and senior years—through dual credit—and thus, at no tuition cost to the students. All courses will be offered at TSC. After high school graduation, these students will have the opportunity to enroll at TSC for the last 12 SCH's to complete the 36 SCH requirements for the Level I Certificate. They will also have the opportunity to continue and complete the requirements for an Associate of Applied Science degree.

As part of this collaborative effort, BISD has agreed to lease, at \$1 per year, the equipment that will be used in this program. This new program will greatly benefit BISD students and other individuals interested in pursuing a career in air conditioning and refrigeration technology. An official signing ceremony for this unique collaborative effort is scheduled to be held on Tuesday, February 26th at 9:00 a.m. in the Foyer area of the ITECC.

3. Speakers to Agenda Items and Public Discussion

Chairman Rendon called on Ms. Gloria Anciso, TSC Student in the Diagnostic Medical Sonography Program. Ms. Anciso explained she was speaking on behalf of the students currently enrolled in the program. She expressed how strongly they felt about the work being done on behalf of students. She stated that the Board truly does have the student's best interest in mind and that she and her fellow students are filled with pride, gratitude, and respect for the Board and TSC staff, especially now that they are learning about all the work that goes into creating and running a successful College. Ms. Anciso further stated that she and her fellow students found it important and necessary to express thanks and appreciation for all of the Board's hard work and dedication to the College. She concluded by stressing they, as students, believe TSC is their College and that they will be Scorpions for life.

4. Mission Statement

Chairman Rendon read the existing mission for Texas Southmost College District as follows:

"Transforming our communities through innovative learning opportunities"

5. Approval of Minutes of Previous Meetings

Consideration and Approval of Minutes of the Regular Meeting on January 24, 2013, and the Special Meeting on February 11, 2013

A motion was made by Mr. Torres to approve the Minutes of the Regular Meeting on January 24, 2013 as presented. The motion was seconded by Mrs. Garza and carried unanimously.

A motion was made by Mr. Torres to approve the Minutes of the Special Meeting on February 11, 2013 as presented. The motion was seconded by Mrs. Garza and carried. Mr. Rendon abstained from the vote.

6. Proposal for Private Cloud Hosting Services

Consideration and Approval of Proposal for Private Cloud Hosting Services

This item was tabled.

7. Budget Amendment for Fiscal Year 2013**Consideration and Approval of
Budget Amendment Fiscal Year 2013**

Chairman Rendon called on Mr. Lewis to present the item. Mr. Lewis informed the Board that the proposed budget amendment is to increase the Campus Technology line for Fiscal Year 2013.

A motion was made by Mrs. Garza to approve Budget Amendment #13-002 for Fiscal Year 2013 as presented. The motion was seconded by Dr. García and carried unanimously. *Exhibit "A"*

8. Report of the First Quarter Financial Statements and Investment for FY 2013

Chairman Rendon called on Mr. Lewis. Mr. Lewis provided a brief report on the First Quarter Financial Statements and Investment Report for FY 2013. Mr. Lewis stated that the reports are provided for informational purposes only, and no action is required by the Board. *Exhibit "B"*

9. Executive Session as provided by Government Code, Chapter 551.072 and Chapter 551.074.

The Board convened in Executive Session at 5:54 p.m.

The Board reconvened in Regular Session at 6:29 p.m.

10. Consideration and possible action on matters discussed in Executive Session

Consultation with Attorney on Pending Real Estate Issues, Section 551.072, Texas Government Code. The Real Property Discussion will address the purchase, exchange, lease, or value of Real Estate.

No action was taken.

Consultation with Attorney on Pending Personnel Issues, Section 551.074, Texas Government Code. The Deliberation may include a discussion of the Evaluation and Employment Contract of the

President, and the Board of Trustees' Appraisal Process.

No action was taken.

11. Proposed Meeting Dates

Thursday, March 21, 2013

Adjournment

The meeting was adjourned by Chairman Rendon at 6:30 p.m.

Mr. Francisco G. Rendon
Chairman, Board of Trustees

Trey Mendez, J. D.
Secretary, Board of Trustees

NOTE: The tape of the Regular Board of Trustees meeting held on February 21, 2013, is on file at the District Office of the Texas Southmost College District. The master tape is on file at UTB/TSC Media Services. These minutes were taken and transcribed by Max E. Roca, Administrative Assistant. Videotaping of the Board of Trustees' meetings began on April 11, 1996. They are aired on Channel KBSD in cooperation with the Brownsville Independent School District.



TEXAS SOUTHMOST COLLEGE DISTRICT

BOARD AGENDA REQUEST FORM

Department/Division: Finance Office	Board Meeting Date: March 21, 2013
Agenda Item: Consideration and possible action on approval of proposal for General Liability, School Professional Legal Liability, Auto and Crime Insurance Protection Plan through an Interlocal Agreement with TASB Risk Management Fund.	
Rationale/Background: Texas Southmost College (TSC) has requested a proposal for General Liability, School Professional Legal Liability, Auto and Crime Insurance Protection Plan from the Texas Association of School Boards (TASB) Risk Management Fund (Fund). The Fund is a risk-sharing pool of local governments organized by TASB in accordance with the Texas Interlocal Cooperation Act, Chapter 791, Texas Government Code. The Interlocal Participation Agreement allows political subdivisions to pool risks ordinarily assumed on an individual basis including worker's compensation exposures, claims administration and loss prevention services. TASB currently provides TSC with the services included on its Property/Casualty and Worker's Compensation Insurance Protection Plans. The proposal received from TASB includes Crime coverage for employee dishonesty, faithful performance, money and securities and computer fraud; General Liability coverage that includes personal injury liability; School Professional Legal Liability for wrongful acts, errors, or omissions; and Automobile coverage for both liability and physical damage. Covered persons include any board members, student teacher, volunteer and employee of TSC. TSC began participation in this insurance program last year with a pro-rata contribution from September 1, 2012 to April 1, 2013. The current proposal is a continuance of the same insurance policy for full year coverage from April 1, 2013 to April 1, 2014 with automatic renewals for successive one-year terms.	
Recommended Action: Motion to accept the proposal from TASB to provide General Liability, School Professional Legal Liability, Auto and Crime Insurance Coverage in the total amount of \$34,886 and authorize the President to execute the contract.	
Fiscal Implications: Budgeted Item: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A If no, explain:	
Attachments (List): - Contribution & Coverage Documents	

FOR OFFICE USE ONLY:
Board Action: Approved: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Tabled for action on: _____
Certified by: _____ Title: _____ Date: _____

**TASB Risk Management Fund
Auto & Liability
Contribution & Coverage Summary (CCS)
Texas Southmost College District**

Participation Period: April 1, 2013 to April 1, 2014

LIABILITY	Deductible Per Occurrence	Annual Contribution
General Liability Including Personal Injury and Liability coverage for items considered Mobile Equipment		
\$1,000,000 Per Occurrence Limit	\$1,000	\$17,932
Employee Benefits Liability (\$100,000 Per Occurrence Limit)		
School Professional Legal Liability		
\$1,000,000 Per Occurrence Limit/ \$1,000,000 Annual Aggregate	\$25,000	\$12,137
Subject to the sublimits as stated in the Sexual Misconduct Claims Endorsement. \$100,000 per person and \$300,000 per Occurrence, \$300,000 as Maximum Limit per Occurrence Aggregate, and \$300,000 Maximum Annual Aggregate Limit.	Legal Liability Deductible Applies	Included in Legal Liability



AUTO COVERAGE

	Deductible Per Occurrence	Annual Contribution
Fleet Liability		
\$1,000,000 Combined Single Limit	\$1,000	\$3,274
Physical Damage- Actual Cash Value	Deductible Per Vehicle	Annual Contribution
Private Passenger		
Comprehensive	\$1,000	\$0
Collision	\$1,000	\$0
All Other Vehicles (Buses, Trucks, Trailers, and Vans)		
Comprehensive	\$1,000	\$818
Collision	\$1,000	\$187
CRIME	Deductible Per Occurrence	Annual Contribution
\$100,000 Limit	\$5,000	\$538
TOTAL CONTRIBUTION		\$34,886
TOTAL BALANCE DUE		\$34,886

This is not an invoice. An invoice will be emailed to the program coordinator and payable within 30 days of receipt.



CONDITIONS

Claims Reporting: Fund Member will provide to the Fund timely notice of all claims as required in the Interlocal Participation Agreement.

Coverage: Coverage terms and limits provided are as set out in this CCS and the Fund's Coverage Document for this participation period.

Payment: The Fund Member agrees to pay contributions based on a plan developed by the Fund. All contributions are payable upon receipt of an invoice from the Fund.

Prior Acts: Fund Member certifies that all known or reported acts that are reasonably believed may result in a legal claim against the Member, have been fully disclosed. Additionally, Fund Member acknowledges that this coverage excludes any claims arising from such known or reported acts. This Agreement does not void coverage afforded to Fund Member under any previous Fund Agreement.

Statement of Values: Fund Member has provided the Fund with the most current and accurate statement of values for all applicable property, including a complete and accurate listing of vehicles owned by the Fund Member. Fund Member agrees to allow Fund to conduct property appraisals of the Fund Member's property on a periodic basis and agrees to accept values provided by the Fund.

Salvage: The Fund will have the right, in its sole discretion, to exercise rights of salvage to any damaged property paid for or replaced under the terms of this Agreement.

Termination: This CCS may be terminated by either party with termination to be effective on any successive renewal date by giving written notice to the other party no later than 30 days prior to automatic renewal in accordance with Section 4(a) of the Interlocal Participation Agreement.

Coordinator:

The Fund Member is required to designate a Program Coordinator (Coordinator) with express authority to represent and bind the Fund Member in all program matters. If a Coordinator's name and contact information is not provided below, the currently designated Coordinator and contact information will remain in effect.

Name of Coordinator

Coordinator title

Coordinator address

City, state, and zip

Coordinator phone

Coordinator fax

E-mail address

Fund Member:

I certify that this information is correct. I affirm that I am duly authorized to sign this Contribution & Coverage Summary. Furthermore, I certify that I have read and agree to this Contribution & Coverage Summary and the Interlocal Participation Agreement.

Authorized signature

Date

Printed name

Title

TASB Risk Management Fund:

James B. Crow, Secretary

Date





TEXAS SOUTHMOST COLLEGE DISTRICT

BOARD AGENDA REQUEST FORM

Department/Division: Instruction and Student Services	Board Meeting Date: March 21, 2013
Agenda Item: Consideration and possible action on approval of furniture purchase for One Stop Student Services Center at the Arnulfo Oliveira Library through TXMAS contracts with National Business Furniture, LLC and KI Furniture.	
Rationale/Background: <p>Progress continues in the renovation of One Stop Student Services Center at the Arnulfo Oliveira Library as the College prepares to offer independent student services by Fall 2013 semester. It is now time to move forward with the furniture purchase for this area.</p> <p>Procurement of furniture has been identified as one of the numerous cost control strategies implemented by the administrators of this project. The Office for Instruction and Student Services obtained two separated cost estimates from National Business Furniture, LLC and KI Furniture for the Student Services Center.</p> <p>National Business Furniture, LLC has contracts with several manufacturers that have purchase agreements with TXMAS, a state wide procurement pool. By using this company, the Office of Instruction and Student Services was able to select furniture pieces from several manufacturers with a variety of models, materials, styles, finishes and reasonable price ranges that better met the College's budget. Also, the College has received additional discount from the pricing list by doing bulk purchases.</p> <p>The proposed plan for the One Stop Student Services Center will furnish two director's offices and support staff, ten advisor's offices, fourteen offices for admissions, financial aid and college preparation specialists, five coordinator's offices, a testing center, an application station, a call center, a veteran's computer center and two reception areas.</p>	
Recommended Action: Motion to approve furniture contracts for One Stop Student Services Center at the Arnulfo Oliveira Library through TXMAS contracts with National Business Furniture, LLC and KI Furniture in the amount of \$51,236.76 and \$35,592.30 respectively and authorize the President to execute the contract.	
Fiscal Implications: Budgeted Item: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A If no, explain: Budgeted under Campus Improvements account	
Attachments (List): <ol style="list-style-type: none">1. National Business Furniture, LLC Quote2. KI Furniture Quote	

FOR OFFICE USE ONLY:
Board Action: Approved: <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A <input type="checkbox"/> Tabled for action on: _____
Certified by: _____ Title: _____ Date: _____

Subject: National Business Furniture Quote # QA178327



National Business Furniture, LLC

Quote QA178327 v(5)

4100 Alpha Rd Ste 111 Dallas, TX 75244
Phone (888) 933-2731 x2225 Fax (800) 301-8314
<http://www.nationalbusinessfurniture.com>

Ship-To Address

Bill-To Address

PATRICIA SANCHEZ
BUYER
TEXAS SOUTHMOST COLLEGE
828 MAY ST
BROWNSVILLE TX 78520

PATRICIA SANCHEZ
BUYER
TEXAS SOUTHMOST COLLEGE
828 MAY ST
BROWNSVILLE TX 78520

ph: (956) 295-3405
fax: (956) 295-3408

ph: (956) 295-3405
fax: (956) 295-3408

Item #	Qty	Description	Options	Lead Time	Catalog Price	Discount Price	Total Merch
GSA GREEN 40496-1	2	Round Table 48" Round	Dark Espresso	2-4 Wks	\$419.00	\$314.42	\$628.84
GSA 55423	8	Vinyl Guest Chair w/Casters	Antique Blue Vinyl/Mahogany Frame	2-4 Wks	\$379.00	\$285.76	\$2,286.08
GSA GREEN 12000	32	Single Pedestal Desk 66 W	Cherry Top/Black Edge/Black Base/Left Pedestal	1-2 Wks	\$569.00	\$429.04	\$13,729.28
GSA GREEN 15937	2	Executive Office Group 5 Piece	Espresso	Ships Today	\$3,095.00	\$2,463.62	\$4,927.24
GSA 15926	2	Compact L Desk with Hutch	Classic Cherry/Soft Black Accents	Ships Today	\$949.00	\$755.40	\$1,510.80
GSA GREEN	38	Mid Back Mesh Chair	Black Pro-grid Back/Black Mesh Fabric Seat/Black Base (new arm button)	Ships Today	\$229.00	\$150.44	\$5,716.72

56849							
GSA 34391	8	2 Drawer Mobile Pedestal	Classic Cherry/Soft Black	Ships Today	\$209.00	\$166.36	\$1,330.88
GSA 30475	2	Lateral File with Hutch	Classic Cherry/Soft Black	Ships Today	\$595.00	\$473.62	\$947.24
GSA 32797	32	Bookcase 42"h No Casters	Black	1-2 Wks	\$229.00	\$157.61	\$5,043.52

Merchandise	\$49,058.00
Total Discount	\$12,937.40
Merchandise Subtotal	\$36,120.60
Shipping & Handling	\$4,418.16
Installation Services	\$10,698.00
Subtotal	\$51,236.76
Total Tax	\$0.00
Order Total	\$51,236.76

Quoted By: LUCY ESTABROOK On: 3/18/2013

Important Information:

Items marked with the GSA Logo are under TXMAS contract TXMAS-8-71I030 and have a 20.4% discount.

Pricing is based on items and quantities quoted. Any changes will affect quoted price.

Price reflects quoted discount, valid for 90 days from 3/18/2013.

Please Reference Quote# **QA178327 (v5)** when placing your order.

Quotations and drawings are property of National Business Furniture . Copyright 2013.

WHY BUY from National Business Furniture?

Huge Selection

You choose from over 10,000 Items.

FREE Lifetime Guarantee

Fast Shipping

88% of our products are **In-Stock** and to you in 1-2 weeks.



QUOTATION

Texas Southmost College: Tables and Chairs

Quote Number: 13STL-167903/C

CREATED 3/5/2013

REVISED 3/8/2013

Valid Through 6/3/2013

KI is pleased to present the enclosed quotation.

The following items are included:

- Detailed PO requirements
- Quote Summary
- Itemized Quote

For an environmentally friendly option, please consider printing only the pages you need in black ink.



David Gafrick

Sales Rep

david.gafrick@ki.com

(713) 880-2329

Sean LeCloux

Inside Sales Specialist

sean.lecloux@ki.com

920-468-8100

QUOTATION



Final Considerations:

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:
KI
1330 Bellevue Street
Green Bay, WI 54302
2. The following items must be included on all purchase orders:
 - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
 - Ship To Information: complete legal name, address, contact name, contact phone number
 - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
 - Issue Date: date the purchase order was issued
 - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
 - Purchase Order Total: total of all items and services included on the purchase order
 - Authorization: signature of authorized purchasing agent or buying entity
 - Order Details: reference a fully optioned KI quote (ex: 11KGH-85432) or include all the information listed below
 - Quantity of each item
 - Complete model number, including all finish and option information (by line item)
 - Net purchase price (by line item)
 - Extended net purchase price (all line items)
 - Any additional applicable charges (ex: installation and/or delivery charges)
 - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at www.KI.com/terms

Prepared by Sean LeCloux

"Reference Only"

Market Code: 1=1=University & College

Opportunity #: 167903

Quote Filename: Texas Southmost College: Tables and
Chairs - 13STL-167903

Proj Num - 13STL-167903/C
Model Opt: Y GSA: N
Proj Totals: Y
Pricing Selection: Net Only

David Gafrick

Sales Rep

david.gafrick@ki.com

(713) 880-2329

Sean LeCloux

Inside Sales Specialist

sean.lecloux@ki.com

920-468-8100



QUOTATION

Texas Southmost College: Tables and Chairs

Quote Number: 13STL-167903/C

CREATED 3/5/2013

REVISED 3/8/2013

Valid Through 6/3/2013

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at www.KI.com/terms

Prepared by Sean LeCloux

"Reference Only"

Market Code: 1=1=University & College

Opportunity #: 167903

Quote Filename: Texas Southmost College: Tables and Chairs - 13STL-167903

Proj Num - 13STL-167903/C
Model Opt: Y GSA: N
Proj Totals: Y
Pricing Selection: Net Only

David Gafrick

Sales Rep

david.gafrick@ki.com

(713) 880-2329

Sean LeCloux

Inside Sales Specialist

sean.lecloux@ki.com

920-468-8100

PRODUCT TOTALS	\$35,592.30
Other- See Quote Details	\$0.00
GRAND TOTAL	\$35,592.30

KI Offers A Lease Finance Option For All of Your Furniture Needs. Contact Us For A Quote.

Contract Number	3-7110400
Contract Description	TXMAS

Requested Delivery Date To be Determined

Sold To
Texas Southmost College

End User
Texas Southmost College

Ship To
To be Determined

Installation
To be Determined

Client Notes:

Changes in fabrics, finishes, and quantities may affect pricing

Estimated lead-times: 3-5 weeks

Freight included

Installation included

TXMAS - This quote reflects end user pricing. Dealer receives 5% accrual.

TXMAS Administration Fee is included in this quote.

TXMAS contract number: 3-7110400

QUOTATION

CREATED 3/5/2013
VALID THROUGH 6/3/2013
Prepared By Sean LeCloux
Quote Filename Texas Southmost College: Tables and Chairs - 13STL-167903/C

Line	Model		Qty.		Sell Price	Extended Total	TBD Options	
1.2	HUN2460-ME	Hurry Up Tbls,Flip-Tp-Nst,24x60",Rect,Urethaneedge	30		\$591.89	\$17,756.70		
		Edge Color	Warm Grey edge	/EWG				
		Surface Finish	KI Laminates	Standard				
		KI Laminates	SILICON EVOLVE 4811-60	/LSV				
		Base Finish	Chrome	/CH				
		Base Option	4 casters (2 locking) black	/4CB				
		Modesty Panel Option	Fabric modesty panel	/FMP				
		Ganging	No ganging kit	-NK				
		Grommet or PowerUp Option	2 Modules L/R positions (includes wire mngmnt)	/M2O				
		PowerUp Module Color	No color	-NC				
		PowerUp Cord Length	15' cord length	/15				
		Price Description: GSA/Contract						
Tag 1					WorkGroup Product Subtotal	\$17,756.70		
2.1	SWNA	Strive High Density Sled Base,Poly, Armless Chair	160		\$73.10	\$11,696.00		
		SELECT FRAME COLOR	Chrome	/CH				
		SELECT POLY SEAT & BACK COLOR	(STD) CA 117 Foam and Fabric	/NFR				
		SELECT POLY SEAT & BACK COLOR	Splash	/PSH				
		SELECT GLIDE OPTION	Polycarbonate glides	/H				
		Select Carton Options	Shipping rack - 50 per	/R				
		Price Description: GSA/Contract						
2.2	VXLN	Versa Extra Large Four-Leg Armless Chair,Uph,Nonganging	10		\$263.96	\$2,639.60		
		SELECT FRAME COLOR	Chrome	/CH				
		VERSA XL UPHOL	(STD) CA 117 Foam and Fabric	/NFR				
		VERSA XL UPHOL	Group 2 Vinyl	GRP2V				
		G2V Vinyl	2V STRATOSPHERE	2VUPHSTRATO				
		2V STRATOSPHERE	MYSTIC BLUE	/VSME				
		SELECT GLIDE OPTION	Steel glides (standard)	/S				
		Price Description: GSA/Contract						
Tag 1					WorkGroup Product Subtotal	\$14,335.60		
4.1	Installation	Installation provided by KI Corporate Services	1		\$3,500.00	\$3,500.00		
		Installation services	Based on Standard/SCA wages	-Standard/SCA				
			performed during regular business hours					
			(7:00am - 5:00pm) Monday-Friday					
			Project to be completed in one complete					
			and continuous phase					
			Cost includes all waste removal from site					
			KI not responsible for connection of					
			phone and data lines to the building					
			Additional charges may apply when					
			unusual unloading conditions exist					
			Failure to comply with any of the above					
			will result in additional costs					
		Price Description: Delivered/Open Market						
Tag 1					WorkGroup Product Subtotal	\$3,500.00		
					Product SubTotal:	\$35,592.30		

	Estimated Sales Tax: Quote Total:	See Note Below \$35,592.30
Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customers's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.		



Establishment of TSC's "One-Stop" Student Services Center

Mike Shannon
Associate Vice President of Student Services









Thank You



Developmental Education Acceleration Programs



The Texas Higher Education Coordinating Board

- ▶ In its proposed 2012-2017 Statewide Developmental Education Plan, the Coordinating Board set forth the following vision:

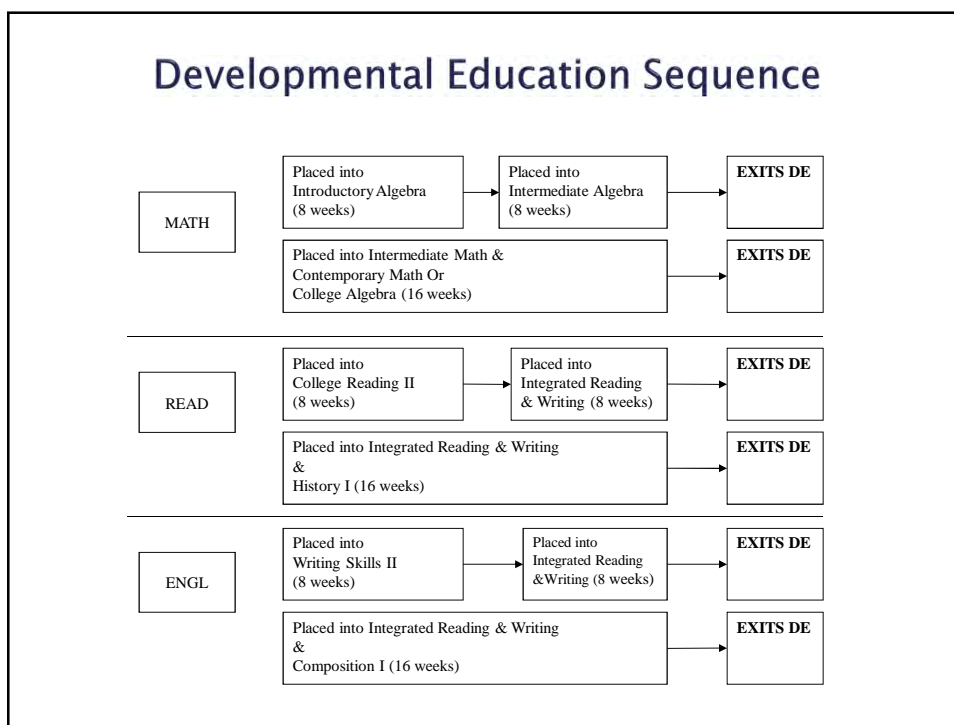
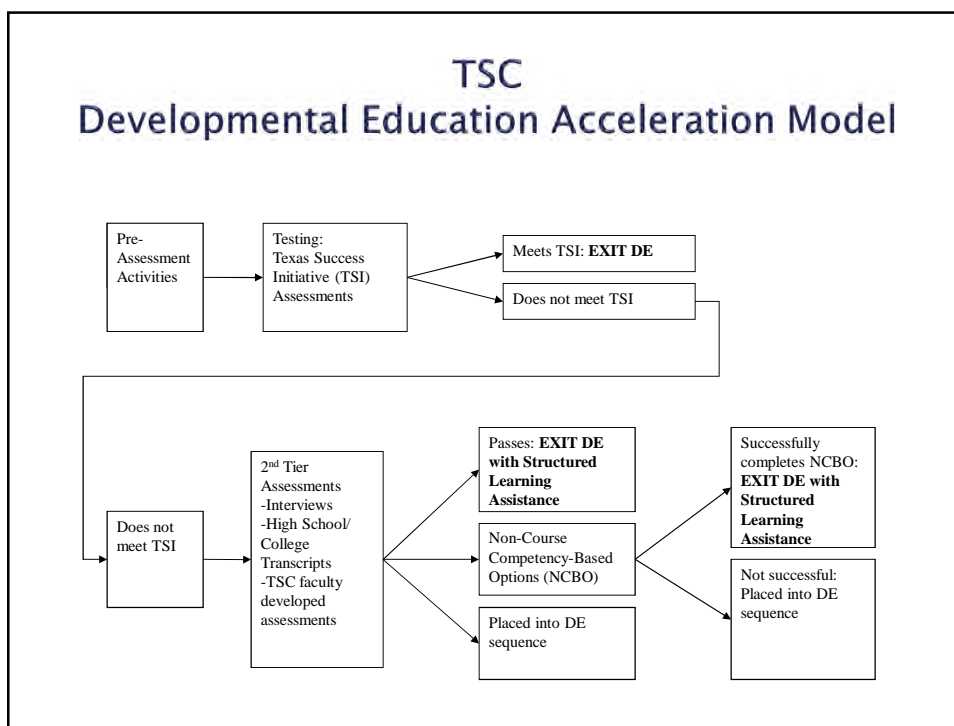
By fall 2017, Texas will significantly improve the success of underprepared students by addressing their individualized needs through reliable diagnostic assessment, comprehensive support services, and non-traditional interventions, to include modular, mainstreaming, non-course competency-based, technologically-based, and integrated instructional models.

Our Mission

The mission of the College Preparatory Studies Division at TSC is to assist in students' cognitive and affective development in order to help them attain their academic and professional goals and to promote lifelong learning.

What research tells us about Developmental Education students:

1. Accelerated programs are well suited for students who are on close to college-level instruction. These students, in particular, seem to be most able to benefit from a compressed learning experience that accelerates them to gatekeeper courses.
2. The more developmental courses that students are required to take in a specific subject, the less likely they are to complete the sequence and pass the gatekeeper course.
3. The longer developmental students stay enrolled in developmental education programs, the less likely they are to complete the sequence and pass the gatekeeper courses.



By providing students with these services,
TSC is meeting the following DE goals:

- 1) Maintain academic/content standards which will enable learners to acquire the competencies needed for success in mainstream college courses.
- 2) Continually refine curriculum and implement instructional delivery techniques based on research and best practices as determined by the latest research and pedagogies utilized by developmental experts.
- 3) Enhance program development by developing an effective program assessment and evaluation system.
- 4) Promote collaboration between developmental and non-developmental faculty on academic and curricular issues to enhance the quality teaching for students, as well as encourage the transfer of learning strategies and skills.

Thank you!

Contact Information:
Angelica M. Fuentes, Ph.D.
956-295-3375
angelica.fuentes@utb.edu



February 26, 2013

VIA EMAIL ruben.obell@house.state.tx.us (2 Pgs)

Representative Eddie Lucio, III
Room E2.808, Capitol Extension
P.O. Box 2910
Austin, Texas 78768

RE: Funding for Texas Southmost College

Dear Representative Lucio:

The Brownsville Chamber of Commerce and its more than 850 members express steadfast support for the reestablishment and full funding of Texas Southmost College (TSC) as a comprehensive, public community college.

For the past three years the Brownsville Chamber of Commerce has participated in a community-wide effort on a mission to double the number of low-income students that strive and succeed at postsecondary education and gain stable employment at a living wage. We're all about people, connections and teamwork. We believe that by working together with educators, future employers, local leaders, parents, friends, mentors and believers; we can transform Brownsville by 2025. We have accomplished much but our work is still not complete and we need Texas Southmost College as a vital partner.

During our journey, we learned many things...such as...college graduates earn more. Among all workers, those with postsecondary credentials on average earned about \$20,000 more per year than workers with only a high school diploma or a General Education Development Certificate (GED). 2012 Census.

Degrees lead to jobs... "By 2018, 63 percent of all American job openings will require some sort of postsecondary education." – 2010 Study by Georgetown University.

Job security and education... According to the Bureau of Labor Statistics, the unemployment rate for adults without postsecondary education is 11.7%, compared to 6% for those who have at least some college credit.

From the business community's perspective, education and economic development are interdependent. Our communities can only develop and grow when education is accessible and affordable. The educational disparities that face the population in Cameron and Willacy Counties have been of national concern. The Chamber believes if properly funded TSC will continue to address workforce readiness issues that have faced the region. Additionally, Texas Southmost College will support our economic wellbeing offering much needed technical programs leading to associate degrees or certificates along with courses specializing in college preparatory and developmental education, essential workforce training, adult literacy, and continuing education.

Brownsville Chamber of Commerce

1600 University Blvd. • Brownsville, TX 78520 • 956-542-4341 • Fax 956-504-3348

www.brownsvillechamber.com • info@brownsvillechamber.com

Leading Business...Leading Communities...

At the Brownsville Chamber of Commerce we know how education can transform a community and we have seen the kind of success created when area entrepreneurs are given the ability to meet their potential through the benefits of education and we are confident Texas Southmost College will play a vital role by harnessing the energies and talents of a population eager to contribute to the region in meaningful ways.

Again, your strong support of full funding for Texas Southmost College is critical to the economic survival of the area and to the State of Texas.

Sincerely,



Angela R. Burton, IOM, CPM
President/CEO



Resolution 2013-002

February 27, 2013

**A RESOLUTION AFFIRMING SUPPORT FOR THE REESTABLISHMENT AND FULL FUNDING
OF TEXAS SOUTHMOST COLLEGE AS A
COMPREHENSIVE, PUBLIC COMMUNITY COLLEGE**

WHEREAS, the Brownsville Chamber of Commerce (BCOC) is a member driven business organization whose principal mission is to advance the business interests of its members through leadership, civic engagement, promotion, support and advocacy; and

WHEREAS, for the past three years the Brownsville Chamber of Commerce has participated in a community-wide effort on a mission to double the number of low-income students that strive and succeed at postsecondary education and gain stable employment at a living wage.; and

WHEREAS, among all workers, those with postsecondary credentials on average earned about \$20,000 more per year than workers with only a high school diploma or a General Education Development Certificate (GED); and

WHEREAS, according to a study by Georgetown University, by 2018, 63 percent of all American job openings will require some sort of postsecondary education, and

WHEREAS the unemployment rate for adults without postsecondary education is 11.7%, compared to 6% for those who have at least some college credit; and

WHEREAS, the Brownsville Chamber of Commerce recognizes education and economic development are interdependent and communities can only develop and grow when education is accessible and affordable; and

WHEREAS, the Brownsville Chamber of Commerce believes if properly funded Texas Southmost College will continue to address workforce readiness issues as well as offer much needed technical programs leading to associate degrees or certificates along with courses specializing in college preparatory and developmental education, essential workforce training, adult literacy, and continuing education; and

NOW, THEREFORE, BE IT RESOLVED that the Brownsville Chamber of Commerce unanimously expresses strong support of full funding for Texas Southmost College as it is critical to the economic wellbeing of the region and the State of Texas.

Done this 27th day of February, 2013

ATTEST:

Angela R. Burton, IOM, CPM
President/CEO

Alex Martinez
Chairman of the Board

Calendar

From "Calendar," page 2

Date: March 30
Time: Registration at 7:30 a.m. - 8:30 a.m.; event begins at 9 a.m.
Event: First Annual Walking on Sunshine 5k run/walk and 1 mile race benefiting Sunny Glen Children's Home
Where: McKelvey Park, Harlingen
More Info: (956) 399-5356 or (956) 244-2621

Date: March 30
Event: Easter Parade 2013 sponsored by the San Benito Rotary Club, first Community Bank and the San Benito Chamber of Commerce,
More Info (956) 276-4470

Date: April 6
Time: TBA
Event: All Valley Trash Bash
Where: San Benito
More Info: (956) 361-3800

Date: April 20
Time: 9 a.m. - 3 p.m.
Event: Market Day
Where: Plaza de San Benito, 210 E. Heywood St., San Benito
More Info: (956) 399-5321

Date: April 20
Event: Movies in the Park
Where: W.H. Heavin Amphitheater on the resaca in San Benito
More Info: (956) 399-5590

Date: May 18
Event: Movies in the Park
Where: W.H. Heavin Amphitheater on the resaca in San Benito
More Info: (956) 399-5590

Date: May 27
Time: 8:45 a.m.
Event: Memorial Day and Silent March of Veterans
Where: Beginning at San Benito City Hall, 495 N. Sam Houston Blvd., and ending at the Veterans War Memorial
More Info: (956) 361-3800

Date: June 15
Time: 9 a.m. - 3 p.m.
Event: Market Day
Where: Plaza de San Benito, 210 E. Heywood St., San Benito
More Info: (956) 399-5321

Date: June 15
Event: Movies in the Park
Where: W.H. Heavin Amphitheater on the resaca in San Benito
More Info: (956) 399-5590

Date: June 22
Time: 4 p.m.-8 p.m.
Event: Kids Fishing Tournament
Where: W.H. Heavin Resaca Trail in San Benito
More Info: (956) 399-5321

Date: July 6
Time: TBA
Event: ResacaFest 2013
Where: W.H. Heavin Resaca Trail in San Benito
More Info: (956) 361-3800

Date: July 20
Event: Movies in the Park
Where: W.H. Heavin Amphitheater on the resaca in San Benito
More Info: (956) 399-5590

Date: August 17
Event: Movies in the Park
Where: W.H. Heavin Amphitheater on the resaca in San Benito
More Info: (956) 399-5590

Date: Monday-Friday
Time: 11 a.m.-6 p.m.
Event: Starz School of Dance Registration
Where: 115 N. Williams Rd., San Benito
More Info: (956) 361-7827

Date: Monday - Friday
Time: 8 a.m. - 5 p.m.
Event: Volunteers Sought
Where: Food Bank of the Rio Grande Valley Inc.
More Info: (956) 682-8101

Date: Monday - Friday
Time: 8 a.m. - 4:45 p.m.
Event: Recycling
Where: Paper Recycling Center, City Service Center, 925 W. Stenger, San Benito

Date: Every Third Monday
Event: Friends of the Library
Where: San Benito Public Library, 101 W. Rose St.
Time: 5:30 p.m.
More Info: (956) 456-2960

Date: Every First Tuesday
Event: Writers Forum
Where: Narciso Martinez Cultural Arts Center, 255 E. Stenger St., San Benito
More Info: (956) 350-3905

Date: Every Second Tuesday
Time: 10:30 a.m.
Event: South Texas United Auto Workers Retiree Meetings
Where: 1509 Morgan Blvd., Harlingen

Date: Every Second Tuesday

Time: 5:30 p.m.
Event: Cancer Support Group
Where: 4501 S. Expressway 83, Harlingen
More Info: (956) 399-3860

Date: Every Second Saturday
Time: 1:30 p.m.
Event: The Valley Byliners
Where: Harlingen Public Library, 410 '76 Dr., 1:30 p.m.
More Info: (956) 399-8505, rgvbyliners.org

Date: Every Third Tuesday
Event: Fuerza Workers Rights Meetings
Where: South Texas Adult Resource Training (START) Center, San Benito

Date: Every Third Wednesday
Event: Des Moines, Iowa East High School Meetings
Where: Junction Care, Corner of Cage (US 281) and Park Street, Pharr
More Info: (956) 781-6611

Date: Every Last Wednesday
Event: TIFA (Texas Inmate Families Association) Chapter Meetings
Where: South Texas Adult Resource Training (START) Center, San Benito

Date: Every Friday
Event: Story Time at the Library for Head Start students
Where: San Benito Public Library, 101 W. Rose St.
More Info: (956) 361-3860

Date: Monthly
Event: Tunes by the Trail
More Info: (956) 361-3800

Date: Monthly
Event: Chamber of Commerce Pride Beautification Committee meeting
More Info: (956) 399-5763

Date: Ongoing
Event: Volunteers Sought
Where: Amenity Hospice, Inc.
More Info: (956) 361-5100

Date: Ongoing
Event: Mentors Sought
Where: Valley International Community Development Corporation
More Info: (956) 399-3777

Date: Ongoing
Event: Migrant Head Start Recruitment
Where: Head Start, La Paloma
More Info: (956) 399-6046

EDC holds reception for Tercero



Meet and greet

The San Benito Economic Development Corporation held a meet and greet reception for Dr. Lily F. Tercero, President of Texas Southmost College, on Wednesday, March 6, inside the San Benito Municipal Building. Attending were members of the EDC board, EDC Executive Director Salomon Torres, City of San Benito administrators, city commissioners and Mayor Joe H. Hernandez, who is shown above with Tercero.

(Staff photo by Robert Perez)

Team

From "Team," page 2

cheering both teams. "We got this coach, we love you too," the team quarterback replied. With that, the team erupted into a chant of their own: "Ravens, Ravens, Ravens."

The game was an epic

battle of winner-take-all. The offense and defense played to near perfection, defeating McAllen 19-6 with a Raven pick six to finish the game. "We were the first ones here, and the last ones to leave," said

one coach as the Ravens left the field, trophy in hand.

On March 2, the Ravens went undefeated, becoming league champions of the Los Indios NFL Flag Football League.